

Sullivan County NH

Type of meeting: Board of Commissioners Regular Business Meeting
Minutes
Date/Time: Thursday, December 17, 2009; 3 PM
Place: Remington Woodhull County Complex, 14 Main Street,
Newport NH 03773

Attendees: Commissioners Jeffrey Barrette - *Chair*, Bennie Nelson - *Vice Chair* & Ethel Jarvis - *Clerk*; Greg Chanis - *County Administrator*; High County Sheriff Michael Prozzo; Ted Purdy - *Sullivan County Health Care (SCHC) Administrator*, Ross L. Cunningham - *Department of Corrections (DOC) Superintendent*; Patti Henderson - *SCHC Interim Director of Nursing*; Heather Presch - *SCHC Community Relations Director*; Sam Fletcher - *County Human Resource Assistant*; Sharon Callum (*minute taker*).

Special Guests: NH Primex representatives, Sandy Burroughs - *Risk Management Consultant* and Sally Turner - *Member Services Consultant*.

Public: Steve Cunningham - *Croydon Citizen & Public Health Officer / District 2 State-County Delegate Candidate*.

3 PM The Chair brought the meeting to order.

Agenda Item No. 1. Primex Presentation

Sandy Burroughs and Sally Turner were introduced. They distributed packages [Appendix A] to the Board of Commissioners, County Administrator and various Department Heads within the audience. Mr. Chanis noted the County uses Primex for Property & Liability, Workers Compensation, Unemployment, and as of 2009, an employee health insurance plan administration.

Ms. Burroughs has been working with the County to keep losses under control. She reviewed the following packet material:

- Benchmarking performance: they established two (2) benchmarks for 2009 1) slips/falls and 2) transfers; these are common losses with other counties; they viewed averages over a period of time and set benchmarks going forward, the package included a 3rd quarter status: color coded highlights on caution areas, the County exceeded trips/falls as benchmark was zero, but did not exceed the average. They established action items they thought would keep losses under control. They kept in contact with SCHC and worked with nursing home - staff already brainstormed and was a proactive group to reduce the losses. They did a pretty good job in that area. The second issue was resident transfers: journals note transferring residents and repositioning the resident, while performing daily care, an issue; Sullivan exceeded the benchmark but not the average; staff is working very hard to get this under control and the number of these incidences are very low. Primex foresees they will meet again and set new benchmarks and goals going forward.
- Loss reports: she noted the members could customize these reports and generate them right from the P3 platform. She noted she ran a Workers Compensation loss trend report, for the meeting today, reflecting data over the last

several years – data reflects a slight trending up on both incidents & costs but nothing too substantial; last couple years trend has decreased.

➤ Property / Liability: these reports reflect claims since the County became a member; the frequency and severity is not consistent, but this is typical for property / liability losses.

Mr. Chanis and Ms. Fletcher confirmed they have accessed the on line P3 Platform.

Ms. Tanner reminded all they could access the Primex Partner Platform right at their website. Ms. Tanner provided an overview of the Primex website, how to access the P3 Platform and perform updates, the contacts page, the products available for Sullivan County, the County's renewal dates illustrated on line, how it reflects loss ratings: high rating reflected with the color Red – such as shown on the Workers Compensation at 1.63%, the data on line reflects trending – Worker Compensation shows a Yellow color here to indicate "caution" status. The look of the reports they generated can be customized right at the website - "All available Data To Date" is a more comprehensive report, but the member can chose to run just the calendar year, monthly, or a specific date range, plus, can view by overall county or just by departments. Member contribution data is reflected at the site - if above loss ratio you'll see a loss ratio adjustment – this is the number you are paying above and beyond the average member due to loss experience and is the number the can has an opportunity to improve, with opportunity for savings. Claim summary reports can be run from the P3 Platform. The P3 Platform allows the County to provide various levels of access to data, based on privacy. She requested, if anyone accesses the P, views a claim that reflects errors - for e.g. the department or job title is wrong – the member can make the correction right on line. Ms. Tanner, for those County officials working with the County's risk management, go to what the cause, look at the departments. The P3 can illustrate when workers compensation incidents occur during days of the week, if there is a trend to specific body parts. Members can run a comparable member summary that compares the County to other municipalities of the same size. Members can run loss summary reports for various years. Plus, the same information can be run for Property / Liability.

Commissioner Nelson questioned how the County compared to the general pool. Ms. Burroughs drew their attention, while at the website, to the "Pool 2010 Property Loss Ratio", that reflected 45%, and the County reflected 12%. She noted, "*Comparable member compares to a fictitious member*".

Ms. Turner encouraged all to access the website and familiarize themselves with the P3 Platform. She also noted members have the opportunity to register for Primex trainings at the website; plus, Primex will be hosting future on-line e-trainings. She noted the website P3 data refreshes overnight and reflects data back to 2002.

Ms. Burroughs noted the County recently signed up for the Prime Discount, which will allow them to receive a 2% pro rated discount – the discount won't show on contribution page until next year.

Ms. Turner reviewed a health program monthly claim reporting reflecting monthly data from 12/08 – 11/30/09; she noted the reports do not breakdown prescription costs, but illustrate total subscriber data (employees) and member dependents/spouses. Monthly demo graphic distribution reports reflect active and retirees, excluding the freedom report, average contract size, whether single coverage or family, and average age. Monthly claimant reports – Primex reports out

any claims over \$60,000 on active and retirees combined, pooling out \$75,000 – claims over \$75,000 will not be part of your experience. Sullivan County reflects six large claimants on the HMO plan, each line reflects an individual claimant.

Ms. Turner noted the County could make plan changes for upcoming renewal in July, such as increasing co-payments or changing the prescription drug benefit. Ms. Fletcher noted there were fifteen County employees on the 5 HMO plan whereas most employees are on the 10 HMO plan - Bargaining Unit can only participate in the 10 HMO health care plan.

Ms. Turner noted Primex partners with Concept & Benefits who performs a flexible spending account program at no additional charge to Primex customers. The flexible spending accounts are where an employee can set aside pre-tax money and use the funds towards deductibles or co-payments. The county would be only be responsible to offer the plan to the employees and make the deductibles. The employee makes withdrawals and would receives a debit card to use, for example, at Wal*Mart to pay for prescriptions - even if the employee buys other things, when the card is swiped it only covers eligible purchases. The card can be shared with Bio Script to pay the co-pay. The County can pick up this feature for their employees anytime during the year. She confirmed, Primex has seen a trend where members with high deductibles are starting beginning these programs.

4:04 NH Primex representatives as well as Ms. Presch, Henderson and Fletcher, left the meeting.

4:04 The Board recessed until 4:11.

Agenda Item No. 4. County Administrator's Report

Agenda Item No. 4.a. Community Corrections Center (CCC) Update

Agenda Item No. 4.b. NH Municipal Bond Bank Update

Mr. Chanis noted, with temperatures dropping, concrete work has slowed; all prime contracts are signed; and framers are due to begin next week.

Mr. Chanis noted the paper work and transfer were completed to attain a bond from the NH Municipal Bond Bank, the interest rate is 2.62%, and principal is \$6,888,591; the County's line of credit will be paid off tomorrow using the bond, will then operate under bond proceeds until completion of CCC project. Although the Bond Bank has the ability to charge administration fees, they have never done so, and use a single fee system – they'd only charge an administration fee if no bonds were issued within one to two cycles.

Agenda Item No. 4.c. Fiscal Year 2010 Update

Mr. Chanis noted, for the most part, they are running below budgeted expenses, on the revenue side - regarding budget neutrality, this will affect revenue by \$200,000, for this fiscal year we are expecting stimulus funding we have not budgeted for.

Commissioner Jarvis questioned how much the County would receive for 2010 Medicaid? Mr. Purdy noted, it depends on the State's next fiscal year; essentially, NH State underestimated the amount of services in the Medicaid services line.

Agenda Item No. 4.d. American Recover & Reinvestment Act Energy Efficiency Block Grant \$175,400

Mr. Chanis noted they received notification the County would be receiving an ARRA Department of Energy block grant of \$175,400. The grant funds are scheduled to be used towards four projects: 1) install solar preheating system at DOC, 2) continue lighting and sensor upgrades within the Sullivan County Health Care facility, 3) conduct a feasibility energy study to convert their old boiler to a bio mass heating system at the Unity complex, and 4) perform a comprehensive energy audit on the UNH Cooperative Extension/Conservation Offices building [this is the "Records Building" located in Newport at 24 Main Street].

Agenda Item No. 4. e. 2009 County Tax Warrants Update

Mr. Chanis reported all County taxes were submitted from the towns except from the town of Goshen; the County currently has two lines of credit, one that brought the County to FY09 end, which will be paid off next Tuesday; they will incur \$20,000 of interest expense for this fiscal year and budgeted \$75,000.

Non Agenda Item Bio Mass Energy

Steve Cunningham asked about the County's bio-mass project the County Administrator spoke briefly of. Mr. Chanis noted they would be using grant funds to perform a feasibility study into the County installing a woodchip fired steam plant, with the study to include the idea that the County could create some of the chips from the 1,300 acres of timber the County owns.

4:23 Mr. Chanis left the room.

Agenda Item No. 2 DOC Superintendent's Report

Agenda Item No. 2.a. Census

Supt. Cunningham distributed the current DOC census [Appendix B], reflecting the total census at 107 vs. 126 on year previous; currently 21 are pretrial. Cunningham concurred higher amounts are out of house due to drug task force connectivity, co-dependents, and transfers as a result of the recent inmate escape.

Agenda Item No. 2.b. Staffing

Supt. Cunningham noted they have three (3) FTE vacancies and recently received a verbal resignation – one Corporal who was recalled back to NH State due the recent layoff / NH State pay is \$10 p/hr more, the Corporal will be resigning in one week. They are using two (2) per diem to replace the employees pulled out earlier by military to deploy to Iraq – this is impacting the DOC Over Time budget.

Agenda Item No. 2.c. Certified Correctional Health Professionals

Supt. Cunningham noted they are working towards certified correctional health care professionals with the facility and are currently working with Denise Cornish, the Department Head, and Susan Howe-Fraser; both are LPN's – Ms. Cornish is working on her RN certificate. Attaining this type of certificate through the National Commission on Correctional Health Care will help Sullivan County DOC move towards policy management.

Non Agenda Item Inmate Christmas Parties

Supt. Cunningham noted they would be continuing the inmate population and their children Christmas party 12/20, with the Transitional Housing Unit holding theirs

12/22. Donations were received from various churches and volunteers in the community. They expect approximately eighty children to attend. They received \$800 donation through non-profits and churches for presents. Other holiday programs involving inmates include inmates wrapping several hundred gifts to go to children in the Newport area for the Willey-Perra Christmas Program, and, St. Andrews church of New London provided a Christmas concert to the inmates on 12/16.

Non Agenda Item Inmate Health Care

Supt. Cunningham noted one inmate is participating in a three times a week dialysis regiment, the inmate was on electronic monitoring but was removed due to behavior non-compliance and back in the jail facility; an officer attends the treatments at Dartmouth each time, which ultimately works out to be a full day – this is costing approximately \$80,000.

4:37 Both Supt. Cunningham and Sheriff Prozzo left the room.

Agenda Item No. 3. Sullivan County Health Care Administrator's Report

Non Agenda Item New Medicaid Rate

Mr. Purdy distributed and reviewed the NH Rebasing Calculations Rate Effective July 1, 2009 vs. January 1, 2010 document [Appendix C], which reflects a new State Medicaid Payment Rate of \$141.11 effective 1/1/2010. Commissioner Nelson, noted, for public sake, that NH State evaluates the patient acuity, decides on the rate and shorts the County, the State is saving 50%, but leaving 50% in Washington. Nelson also spoke briefly about tobacco settlement money that never came the way of reimbursement to patients.

Agenda Item No. 3.a. Census

Mr. Purdy distributed and reviewed the following documents [Appendix D]:

- ⇒ Medicare, Private, Medicare, HCBC, Managed Care and Medicare B Revenue
- ⇒ Revenue Review thru 11/30/09 – private positive, Medicaid assessment under budget, Part A not up to budget, without stimulus funds net affect is -\$46,406
- ⇒ Sullivan County Nursing Home Quarterly Resident Census – doing quite well, per quarter 135.4 average census, 139.2 quarter through November, 4th quarter reflects 142.7.
- ⇒ Medicare Length of Stay Analysis
- ⇒ Summary Admission / Discharge List – total admissions and discharges effective 11/1/09 thru 11/30/09 is 13 for both.
- ⇒ Summary Admission / Discharge List effective 7/1/09 thru 11/30/09 – 69 admissions with 68 discharges.
- ⇒ Month-end Aged Analysis for month of Nov 2009 – they purchased new software to help with ancillary charges, encountered a few bugs getting used to the software, received Med A and B payment for October, which will appear in the December report.

Agenda Item No. 3.c. DRAFT Charter Statement

Mr. Purdy noted the Community Development Team meets monthly in addition to Staff & Resident meetings, and as a result they decided they wanted to put substance behind the County's motto: "All day ever day we make life better" –

asking "What does this mean?" and moved forward to draft a Charter statement as follows:

"All Day, Every Day, We Make Life Better Through:

- Resident involvement in decision making
- Providing residents with opportunities to feel valued and make a difference
- Encouraging resident independence and spontaneity
- Emphasizing relationships with the SCHC community
- Supporting good intentions"

Commissioner Nelson noted he felt one of the statements a little hollow. Mr. Purdy noted their intent with the statement was that they want to allow resident and staff to take risks to do and feel what is the best thing in any circumstances rather than going to a supervisor immediately. Ms. Callum suggested using a statement such as: "*positive self empowerment*". Mr. Purdy thanked the Board all for their feedback.

Agenda Item No. 3.b. Staffing

Mr. Purdy noted, within November, they hired five (5) LNA's, with two terminating; hired two (2) RN's, with one terminating; within December they hired five (5) licensed nurses, mostly per diem, and two LNA's. In November, they used 15 hrs p/day agency, as of 12/8/2009 have been agency free; goal is to continue the trend; Commissioners commented positively, noting they had noticed less agency vouchers within the County warrant vouchers they reviewed.

Agenda Item No. 5. Commissioners' Reports

Agenda Item No. 5.a. County FY09 Annual Report

Ms. Callum noted the report needed to be proofed before submitting to printers.

Agenda Item No. 6. Public Participation

Commissioner Nelson announced a meeting would be held by the Sullivan County Criminal Justice Coordinating Committee Thursday, 1/7/2010, in Newport. For public sake, he explained the committee was comprised of judges, corrections, law enforcements, and County officials, and the committee was originally formed to plan for the new Community Corrections Center and collaborate on attaining grants.

Agenda Item No. 7. Meeting Minutes Review

Agenda Item No. 7.a. Dec. 3, 2009 Public Meeting Minutes

5:00 Motion: to accept the 12/3/09 public meeting minutes.
Made by: Jarvis. Seconded by: Nelson.
Voice vote: All in favor.

Agenda Item No. 7.b. Dec. 3, 2009 3:56 PM Executive Session Meeting Minutes

5:02 Motion: to accept, but do not release the 12/3/09 3:56 Executive Session meeting minutes, and to review it again in July.
Made by: Jarvis. Seconded by: Nelson.

Voice vote: All in favor.

Agenda Item No. 7.c.

Dec. 3, 2009 4:13 PM Executive Session Meeting Minutes

5:04 Motion: to accept and release the 12/3/09 4:13 meeting minutes.

Made by: Jarvis. Seconded by: Nelson.

Voice vote: All in favor.

Non Agenda Item

Town of Langdon Heritage Commission

The Board reviewed a 12/16/09 e-mail from Dennis McClary, Chair of the Langdon Heritage Commission. In Mr. McClary's e-mail, he invited the Board to attend one of the Heritage Commissions' monthly meetings in order to discuss how the two commissions could work together to meet their mutual goals; he'd like to take advantage of the assistance the County Board of Commissions offered - where they indicated the County would assist them in applying for a federal grant or help them attain funds available at the county level; he noted the Heritage Commission was seeking funds to assist the town rehabilitate the Langdon Meeting House. The Board discussed how the County's access to CDBG funds could not be applied to this type of project funding; however, they noted the County could offer inmate labor to assist in aspects of the rehabilitation of the building - they cited work the inmates did on the Moody Block in Claremont. The Board requested Ms. Callum to draft a letter with Mr. Chanis and Supt. Cunningham.

Non Agenda Item

Wastewater Contract with Sullivan County and Claremont

Commissioner Jarvis requested Ms. Callum check with Mr. Chanis on the status of her previous request for a copy of the wastewater contract between the County and Claremont City.

5:06 Motion: made to adjourn the meeting.

Made by: Barrette. Seconded by: Nelson.

Voice vote: All in favor.

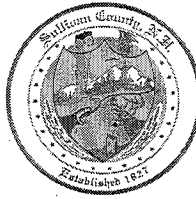
Respectfully submitted,



Ethel Jarvis, Clerk
Board of Commissioners

EJ/s.j.c.

Date signed: 1-28-10



Thu. Dec. 17, 2009

Special Tours & Meetings

- 1:00 PM – 2:00 PM . Tour Department of Corrections / THU
Per RSA 30-B:12
Place: 106 County Farm Road
Unity NH 03743
- 2:00 PM – 2:45 PM Probable Executive Session For Personnel
Per RSA 91-A:3.II.a.
Sullivan County Health Care Facility
Unity NH, 1st Floor - Business Conference Room
-

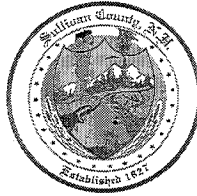
Sullivan County NH, Board of Commissioners
Business Meeting – AGENDA – 2nd Revision

Thu. Dec. 17, 2009

Location: Unity County Complex
Sullivan County Health Care Facility
5 Nursing Home Drive, Unity NH 03743

- 3:00 PM – 4:00 PM 1. Primex Presentation
Sally Tanner, Members Service Consultant
Sandy Burroughs, Risk Management Services Consultant
a. Current Status on Workers Compensation &
Property/Liability
b. P3 Demonstration
c. Health Program Update
- 4:00 PM – 4:20 PM 2. DOC Superintendent's Report
a. Census
b. Staffing
c. Certified Correctional Health Professionals
- 4:20 PM – 4:40 PM 3. Sullivan County Health Care
Administrator's Report
a. Census
b. Staffing
c. DRAFT Charter Statement

The times reflected on this agenda, other than the start time, are estimates. Actual time will depend on level of interest and participation.



- 4:40 PM – 5:00 PM 4. County Administrator's Report
- a. Community Corrections Center Update
 - b. NH Municipal Bond Bank Update
 - c. Fiscal Year 2010 Update
 - d. American Recover & Reinvestment Act Energy Efficiency Block Grant \$175,400
 - e. 2009 County Tax Warrants Update
- 5:00 PM – 5:15 PM 5. Commissioners' Report
- a. FY09 County Annual Report Status
- 5:15 PM – 5:30 PM 6. Public Participation
- 5:30 PM – 5:35 PM 7. Meeting Minutes Review
- a. Dec 3, 2009 Public Meeting Minutes
 - b. Dec 3, 2009 3:56 PM Executive Session Minutes
 - c. Dec 3, 2009 4:13 PM Executive Session Minutes
- 5:35 PM 8. Adjourn meeting

Upcoming Events / Meetings:

- **Dec. 24th- 25th** **Thu/Fri. Newport County State Complex Closed**
- **Jan. 1st Fri.** **Newport County State Complex Closed**
- **Jan. 7th Thu.** **Next Board of Commissioners Meeting**
 - **Time: 3 PM**
 - **Place:** Newport, 14 Main Street – 1st Floor Commissioners Conference Room
- **Jan. 21st Thu** **Soups & Chowder Challenge**
 - **Time: 1 PM**
 - **Place:** Unity, 5 Nursing Home Drive, 1st Floor Activities Room
 - All welcome to participate with an entry; or, just sample the delicious soups & chowders – while they last!

FY 11 BUDGET \ COUNTY REPORT TIME LINE

	Jan 2010	Feb	March	April	May	June	July	August	September
Activity \ Event									
County Administrator Budget Format Presentation and forms to Dept Heads & Elected Officials	Jan. 25, Mon.								
Department Heads & Elected Officials Submit Budgets to the County Administrator		Feb. 12, Fri.							
Administrator Reviews Budgets with Department Heads & Elected Officials		Feb. 16, Tue. - Feb. 26, Fri.							
Submit Newspaper Ad for County Grants <i>(Grant deadline: Friday, Mar. 13, 2009) Tentative Date</i>		Feb. 2, Tue.							
County Administrator Submits Budget to the Commissioners			Mar. 26, Fri.						
Commissioners Review Budgets w\Dept. Heads (EFC Invited) Comm's decided on day of week*			Apr.5, Mon. - Apr. 23 Fri.						
Grant Applications Review				Apr. 12, Mon.					
Commissioners Finalize Budget & Sign MS46				May 6, Thu.					
Delegates Budget Review Meeting (TBA)				TBA					
Budget (MS-46) Mailed to Delegates, Town \ County \ State Officials (RSA 24:21-a.II.): Deadline (Prior to Jun. 1st)					May 7, Fri.				
Preliminary FY 10 Audit Preparation					May 11, Tue - May 14, Fri				
Submit Ad for the Public Hearing <i>(Placed at least 3 days prior to Hearing).</i>					Depends on Public Hearing date				
Public Hearing <i>(RSA 24:23 10-20 days after MS-46 mailed)</i>					Based on the deadline of when MS-46 mailed:	Sometme between 5/18 - 5/27			
Target Date for EFC Proposed Budget Recommendations						Jun. 12, Fri			
Biennial Deadline for County Official Salaries (RSA 23:7 and 655:14). Prior to 6/2/10 - TBA									
County Convention <i>(RSA 24:21-a.III)</i>						TBA (28 days from mailing of MS46)			
Audit of County Financials							Aug. 2, Mon. - Aug. 6, Fri.		
MS42 w/signed <u>approved</u> Convention Minutes deadline (RSA 24:21)							Aug. 13, Fri.		
Audit Exit Interview: Review Financials and Management Letter								TBA	
MS42 w/signed approved Convention Minutes deadline (RSA 24:21)									
County Report: <u>deadline to send to state/towns (RSA 30:1)</u>									Sep. 1st

To: Supt. Cunningham
 From: Lt. Roberts
 Ref: population Breakdown

Thursday December 17, 2009

POPULATION DATA:

House of Corrections	Pre-Trial Inmates	Protective Custody
Male - 31	Male - 27	Male - 0
Female - 4	Female - 7	Female - 0

THU- Included in the total of HOC male inmates above

Male- 13
 Female- 0

Total Population (In House) - 69

Total Population December 17, 2008(in House) 84

Home Confinement/EM	Weekender	Merr County
Male - 5	Male - 3	Male- 3
Female - 3	Female - 1	Female- 2
NHSP/SPU	Grafton County	Cheshire County
	Admin Transfer	Admin Transfer
Male - 4	Male - 0	Male - 3
Female - 2	Female - 1	Female - 3
Hillsborough County	Southeastern/far/step one	Strafford Cnty
Admin Transfer		
Male - 4	Male - 3	Male- 0
Female - 0	Female - 1	Female- 0
Belknap County	Carroll County	Escapees
Male- 0	Male- 1	Male- 0
Female- 0	Female- 0	Female- 0

Total Census - 107

Total Census December 17, 2008- 126

Temp Hold for other jurisdictions- Included in the above in house Total population

Cheshire	Merrimack County	New Hampshire SP	Carroll
Male- 0	Male- 2	Male- 2	Male- 0
Female- 0	Female- 0	Female-1	Female-0

Pre-Trial Services- 21
 Male- 14
 Female- 7

New Hampshire Rebasing Calculations

Rate Effective: July 1, 2009

Sullivan County Nursing Home

Provider Number: 83016933

Report Period Ending: 6/30/2008

7. Summary Of Rate Components

Direct Care	\$ 101.39
Administration	38.45
Other Support	37.27
Plant Maintenance	14.04
Capital	<u>6.96</u>
Total	<u>\$ 198.11</u>

7. Budget Neutral Factor - 24.33%

-48.20

8. Medicaid Payment Rate

\$ 149.91

New Hampshire Rebasing Calculations**Rate Effective: January 1, 2010****Sullivan County Nursing Home****Provider Number: 83016933****Report Period Ending: 6/30/2008****7. Summary Of Rate Components**

Direct Care	\$ 103.98
Administration	38.53
Other Support	37.27
Plant Maintenance	14.04
Capital	<u>6.96</u>
Total	<u>\$ 200.78</u>

7. Budget Neutral Factor - 29.72%-59.67**8. Medicaid Payment Rate****\$ 141.11**

MEDICARE							
	November 2008 Compare	November 2008 AVG CENSUS	November 2009 Actual	November 2009 AVG CENSUS	BUDGETED	BUDGETED AVG CENSUS	VARIANCE
CENSUS:	226	8	264	9	330	11	-66
REVENUE	\$118,324.75		\$133,430.61		\$153,450.00		-\$20,019.39
AVERAGE RATE PER DAY	\$523.56		\$505.42		\$465.00		\$40.42

PRIVATE							
	November 2008 Compare	November 2008 AVG CENSUS	November 2009 Actual	November 2009 AVG CENSUS	BUDGETED		VARIANCE
CENSUS:	676	23	698	23	600	20	98
REVENUE	\$139,660.00		\$151,870.00		\$129,000.00		\$22,870.00
AVERAGE RATE PER DAY	\$206.60		\$217.58		\$215.00		\$2.58

MEDICAID							
	November 2008 Compare	November 2008 AVG CENSUS	November 2009 Actual	November 2009 AVG CENSUS	BUDGETED		VARIANCE
CENSUS:	3,021	101	3,218	107	3,270	109	-52
REVENUE	\$466,955.70		\$482,410.38		\$497,040.00		-\$14,629.62
AVERAGE RATE PER DAY	\$154.57		\$149.91		\$152.00		-\$2.09

HCBC (RESPITE)							
	November 2008 Compare	November 2008 AVG CENSUS	November 2009 Actual	November 2009 AVG CENSUS	BUDGETED		VARIANCE
CENSUS:	3	0	0	0		0	0
REVENUE	\$480.96		\$0.00		\$424.66		-\$424.66
AVERAGE RATE PER DAY	\$160.32		\$0.00		\$0.00		\$0.00

MANAGED CARE							
	November 2008 Compare	November 2008 AVG CENSUS	November 2009 Actual	November 2009 AVG CENSUS	BUDGETED		VARIANCE
CENSUS:	30	1	0	0		0	0
REVENUE	\$10,500.00		\$0.00				\$0.00
AVERAGE RATE PER DAY	\$350.00		#DIV/0!				#DIV/0!

	November 2008 Compare		November 2009 Actual				
TOTAL CENSUS	3,956		4,180				
AVERAGE CENSUS		131.9		138.3		140.0	

MEDICARE-B REVENUE							
	ACTUAL		November 2009 Actual		BUDGETED		VARIANCE
	\$39,082.05		\$40,572.46		\$33,930.30		\$6,642.16

TOTAL MONTHLY REVENUE VARIANCE

(\$5,562)

Revenue Review thru 11/30/2009									
		153	Days						
	Budget	5 mth Budget		YTD		Variance			
Medicaid	6,047,320	2,534,904		2,447,518		(87,386)			
Private	1,569,500	657,900		739,275		81,375			
Insurance	15,000	6,288		12,580		6,292			
Respite (HCBC)	5,000	2,096		3,590		1,495			
Medicaid Assessment	1,830,110	457,528		447,449		(10,078)		Paid quarterly	
ARRA				205,827		205,827			
Medicare Part B (Total)	412,820	173,045		244,034		70,989			
Medicare Part A	1,866,975	782,595		673,501		(109,094)			
Proshare	500,000							Paid at end of FY	
Net Variance from Operations						159,421			
Net Variance without ARRA						(46,406)			
Misc Income	5,000	2,096		5,539		3,443			
Laundry	75,000	31,438		27,225		(4,214)			
Cafeteria	13,000	5,449		7,592		2,143			
Meals	371,664	155,793		154,860		(933)			
YTD Variance		4,809,132		4,968,993		159,860			
	12,711,389								

Sullivan County Nursing Home
Quarterly Resident Census

	TOTAL DAYS	MEDICAID	PRIVATE	SKILLED	HCBC	MANAGED	LEAVE	TOTAL DAYS							
	AVAILABLE	DAYS	DAYS	DAYS	RESPITE	CARE	DAYS	FILLED							
Jul-09	4836	3330	80.84%	586	14.23%	203	4.93%	0	0.00%	0	0.00%	0	0.00%	4119	85.17%
Aug-09	4836	3280	78.85%	688	16.54%	192	4.62%	0	0.00%	0	0.00%	0	0.00%	4160	86.02%
Sep-09	4680	3213	76.94%	645	15.45%	296	7.09%	22	0.53%	0	0.00%	0	0.00%	4176	89.23%
1ST QUARTER	14,352	9,823	78.87%	1,919	15.41%	691	5.55%	22	0.18%	0	0.00%	0	0.00%	12,455	86.78%
Oct-09	4836	3296	76.42%	713	16.53%	304	7.05%	0	0.00%	0	0.00%	0	0.00%	4313	89.19%
Nov-09	4680	3218	76.99%	698	16.70%	264	6.32%		0.00%		0.00%	0	0.00%	4180	89.32%
Dec-09	4836		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!	0	#DIV/0!	0	0.00%
2ND QUARTER	14,352	8,514	76.70%	1,411	#DIV/0!	568	#DIV/0!	0	0.00%	0	0.00%	0	0.00%	8,493	59.18%
Jan-10	4836		#DIV/0!		#DIV/0!		#DIV/0!	0	#DIV/0!		#DIV/0!	0	#DIV/0!	0	0.00%
Feb-10	4368		#DIV/0!		#DIV/0!		#DIV/0!	0	#DIV/0!		#DIV/0!	0	#DIV/0!	0	0.00%
Mar-10	4836		#DIV/0!		#DIV/0!		#DIV/0!	0	#DIV/0!		#DIV/0!	0	#DIV/0!	0	0.00%
3RD QUARTER	14,040	0	#DIV/0!	0	#DIV/0!	0	#DIV/0!	0	#DIV/0!	0	#DIV/0!	0	#DIV/0!	0	0.00%
Apr-10	4680		#DIV/0!		#DIV/0!		#DIV/0!	0	#DIV/0!		#DIV/0!	0	#DIV/0!	0	0.00%
May-10	4836		#DIV/0!		#DIV/0!		#DIV/0!	0	#DIV/0!		#DIV/0!	0	#DIV/0!	0	0.00%
Jun-10	4680		#DIV/0!		#DIV/0!		#DIV/0!	0	#DIV/0!		#DIV/0!	0	#DIV/0!	0	0.00%
4TH QUARTER	14,196	0	#DIV/0!	0	#DIV/0!	0	#DIV/0!	0	#DIV/0!	0	#DIV/0!	0	#DIV/0!	0	0.00%
FY '10 TOTAL	56,940	16,337	77.99%	3,330	15.90%	1,259	6.01%	22	0.11%	0	0.00%	0	0.00%	20,948	36.79%
YTD AVG.		106.8		21.8		8.2		0.1						136.9	

Avg
Census

135.4

139.2 Qtr thru Nov

RESIDENT CENSUS - FY 09

	TOTAL DAYS	MEDICAID	PRIVATE	SKILLED	HCBC	MANAGED	LEAVE	TOTAL DAYS							
	AVAILABLE	DAYS	DAYS	DAYS	RESPITE	CARE	DAYS	FILLED							
1ST QUARTER	14,352	8,970	74.56%	2,047	17.01%	953	7.92%	17	0.14%	44	0.37%	0	0.00%	12,031	83.83%
2ND QUARTER	14,352	9,447	76.78%	1,973	16.04%	801	6.51%	3	0.02%	80	0.65%	0	0.00%	12,304	85.73%
3RD QUARTER	14,040	9,448	75.11%	2,164	17.20%	916	7.28%	0	0.00%	51	0.41%	0	0.05%	12,579	89.59%
4TH QUARTER	14,196	9,826	75.66%	1,890	14.55%	1263	9.73%	0	0.00%	8	0.25%	0	0.00%	12,987	91.48%
FY '09 TOTAL	56,940	37,691	75.53%	8,074	16.18%	3933	7.88%	20	0.04%	183	0.37%	0	0.01%	49,901	87.64%
AVGERAGE		103.3		22.1		10.8								136.7	

130.8

133.7

139.8

142.7

D.4.

Medicare Length of Stay Analysis Sullivan County Health Care (SC)

Page 1 of 1
12/14/2009 11:55 AM
AR7400A

	Nov 2009	Oct 2009	Sep 2009	Aug 2009	Jul 2009	Jun 2009	May 2009	Apr 2009	Mar 2009	Feb 2009	Jan 2009	Dec 2008	12 Mos.	Calendar YTD
Total Admits & Readmits (All payer types)	13	17	11	17	11	8	7	18	17	17	16	13	165	152
MCR # Admits & Readmits	7	11	7	11	5	5	6	16	12	5	10	6	101	95
MCR # Discharges from facility	6	4	4	5	3	7	6	3	4	1	4	2	49	47
MCR Discharged LOS	23.3	17.3	35.8	10.6	59.0	49.1	39.8	19.0	25.8	14.0	35.0	25.0	31.2	31.5
MCR # End or A/R Change	2	6	3	2	6	4	5	5	8	8	3	2	54	52
MCR End or A/R Change LOS	49.5	58.7	36.7	81.0	59.8	50.3	31.6	24.0	58.9	36.9	26.0	65.5	46.7	46.0
Total Average MCR LOS	29.9	42.1	36.1	30.7	59.6	49.5	36.1	22.1	46.8	34.3	31.1	45.3	39.3	39.0
Total MCR Days	264	304	296	192	203	349	460	454	286	321	309	222	3660	3438
Rehab RUGs	264	298	266	192	190	349	449	447	283	309	263	204	3514	3310
% of Total MCR Days	100%	98%	90%	100%	94%	100%	98%	98%	99%	96%	85%	92%	96%	96%
Non-Rehab RUGs		6	30		13		11	7	3	12	46	18	146	128
% of Total MCR Days		2%	10%		6%		2%	2%	1%	4%	15%	8%	4%	4%
Default Days														
% of Total MCR Days														
A ADL (low dependency)	7		43	7		19	32	28	48	53	42	50	329	279
% of Total MCR Days	3%		15%	4%		5%	7%	6%	17%	17%	14%	23%	9%	8%
B ADL (medium dependency)	165	204	124	88	125	159	186	210	103	202	214	165	1945	1780
% of Total MCR Days	63%	67%	42%	46%	62%	46%	40%	46%	36%	63%	69%	74%	53%	52%
C ADL (high dependency)	92	100	129	97	78	171	242	216	135	66	53	7	1386	1379
% of Total MCR Days	35%	33%	44%	51%	38%	49%	53%	48%	47%	21%	17%	3%	38%	40%
Medicare Net Revenue	\$ 133,431	\$ 154,567	\$ 149,528	\$ 98,685	\$ 108,078	\$ 192,852	\$ 250,082	\$ 246,928	\$ 147,514	\$ 164,585	\$ 146,885	\$ 110,110	\$ 1,903,242	\$ 1,793,133

Note: This report includes only the selection criteria listed below.
Effective Date From 11/1/2009 Thru 11/30/2009

D.5.

Summary Admission / Discharge List

Sullivan County Health Care (SC)

Page 1 of 1
12/15/2009 11:25 AM
RI6300B

<i>A/R Type</i>	<i>From/To</i>	<i>Admissions</i>	<i>Discharges</i>
MCD	Unknown		1
	Assisted Living	1	
	Expired		1
	Home		1
	Hospital	4	4
	<i>MCD Subtotal</i>	<u>5</u>	<u>7</u>
MRA	Expired		2
	Home		1
	Hospital	7	3
	<i>MRA Subtotal</i>	<u>7</u>	<u>6</u>
PVT	Hospital	1	
	<i>PVT Subtotal</i>	<u>1</u>	
<i>Total</i>		<u>13</u>	<u>13</u>

Summary Admission / Discharge List

Sullivan County Health Care (SC)

Page 1 of 1
12/15/2009 11:26 AM
RI6300B

<i>A/R Type</i>	<i>From/To</i>	<i>Admissions</i>	<i>Discharges</i>
HCB	Home	2	2
	<i>HCB Subtotal</i>	<u>2</u>	<u>2</u>
MCD	Unknown		1
	Assisted Living	2	
	Expired		9
	Home	4	5
	Hospital	11	20
	Nursing Home	1	
	<i>MCD Subtotal</i>	<u>18</u>	<u>35</u>
MRA	Unknown		1
	Expired		4
	Home	7	9
	Hospital	34	10
	Nursing Home		1
	<i>MRA Subtotal</i>	<u>41</u>	<u>25</u>
PVT	Assisted Living	1	
	Expired		2
	Home	4	3
	Hospital	3	1
	<i>PVT Subtotal</i>	<u>8</u>	<u>6</u>
<i>Total</i>		<u>69</u>	<u>68</u>

Month-end Aged Analysis

Sullivan County Health Care (SC)

For the Month of Nov, 2009

Page 45 of 45
12/14/09 12:25 PM
AR6100B

Resident (Res #)(Discharge Date)

Type Balance	Nov	Oct	Sep	Aug	Jul	Jun	May	Apr	Mar	Feb	Jan	Dec	Nov	Balance
Aged Analysis Summary														
HCB			3,590.40										2,122.88	5,713.28
INS	14,185.57	11,913.65	6,560.78	4,435.97	9,312.25	7,119.60	3,667.00	8,895.29	6,783.06	1,986.53	3,604.96	6,806.26	120,853.18	206,124.10
MCD	392,230.59	23,373.72	24,558.13	24,024.22	20,461.41	11,387.98	12,820.86	405.53	6,595.97	863.24	107.21-	399.46	74,487.69	591,521.59
MCP									6,741.10		5,603.83	512.00-	12,066.23	321,438.74
MRA	113,405.61	130,269.72	7,572.18	5,636.12	5,232.60	14,235.45	21,187.90							
MRB	32,616.37	37,516.90	2,941.87	3,748.54	1,282.56	1,214.92	452.67	46.69-	1,604.15	983.90	3,203.34	984.72	99,238.13	185,741.36
MXA	7,855.38	12,804.38	3,626.50	484.14	1,642.43-	4,957.06	13,884.00	7,075.50	187.88	3,932.56	393.14	2,504.00	60,244.13	116,306.24
MXB	3,382.52	4,941.87	1,337.93	2,659.71	1,207.64	248.01-	394.43-	267.43	626.76	10.19-	188.06-	796.51-	24,388.51	37,175.15
PVT	17,591.00	25,468.00	23,609.84	1,435.00-	5,449.50-	600.00	2,605.00	3,704.71	145.00	5,194.00	410.00		89,840.35	162,283.40
RES	31,676.35	18,201.80	12,456.74	4,316.66	2,706.41-	5,243.67	2,197.37	1,613.18-	1,312.28	1,233.50	285.49	793.72-	31,340.95-	40,469.60
PHC													375.00-	375.00-
HST		1,477.26				754.11	728.50	27.26	757.28	593.98	81.78	113.02	726.40	5,259.59
Totals:	612,943.39	265,967.30	86,254.37	43,870.36	27,698.12	45,264.78	57,148.87	18,715.85	24,753.48	14,797.52	13,287.25	8,705.23	452,251.55	1,671,658.07
	36.67%	15.91%	5.16%	2.62%	1.66%	2.71%	3.42%	1.12%	1.48%	0.89%	0.79%	0.52%	27.05%	100.00%